

INTERNATIONAL TRADE | CHAMBERS BAND 1

FROM THE *CHAMBERS USA 2011* GUIDE:

THE FIRM

The firm's impressive tally of ranked partners is testament to its dedication to and excellence in this field. The comprehensive team covers the complete spectrum of international trade matters and clients benefit from the close-knit and interdisciplinary approach of the department's various subgroups. In a highlight on the economic sanctions side, the firm is representing a leading US information technology company in a major trade sanctions enforcement investigation before the Office of Foreign Assets Control (OFAC). Sources say: *"The lawyers are great on a strategic level and have excellent tactical acumen."*

KEY INDIVIDUALS

The highly regarded **STUART EIZENSTAT** heads the firm's international practice group. His experience working for the government, including his time as Under Secretary of Commerce for International Trade, is a key strength. **PETER FLANAGAN**'s export controls and economic sanctions work includes representing an oil services company before US agencies and developing an internal compliance program for the client. Sources acknowledge that *"there is no question that he's at the top of the field."* **MARK PLOTKIN** is praised for being *"incredibly thoughtful and methodical at thinking through the potential considerations and issues."* He and **DAVID FAGAN** are leading lights in the Committee on Foreign Investment in the United States (CFIUS) field. In one recent highlight they advised China National Offshore Oil on its \$2.16 billion minority investment in shale assets held by Chesapeake Energy. Clients appreciate that Fagan *"understands the thinking of the regulators and policymakers and knows how to make a commercial deal fit in with that thinking."* **THOMAS JOHNSON** flies the firm's flag on the Foreign Corrupt Practices Act (FCPA) side. His experience includes advising clients in the pharmaceutical, agricultural, aerospace and natural resources fields among others. **JOHN VERONEAU**'s recent tenure as Deputy United States Trade Representative (USTR) underlines comments from sources that he *"possesses unbelievable knowledge of trade policy and key figures."* He has been busy advising major corporate clients on issues relating to WTO rules. **PETER TROBOFF** continues to imbue the team with his strong experience in export control and economic sanctions matters. He is assisting an export credit insurance agency in assessing a claim arising from a narcotrafficker designation by the OFAC of a Latin American debtor whose debt obligation was guaranteed by the agency.